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## News

### Good Distribution Practice Talk 2013

A talk was conducted last year on GDP. Since then, there have been many changes necessitating an update. MAPS is privileged again to have Mr Henry Ng talk to us on the 25th April 2013 for the update.



Participants listening to Mr Ng



Presentation of certificates with MAPS office bearers

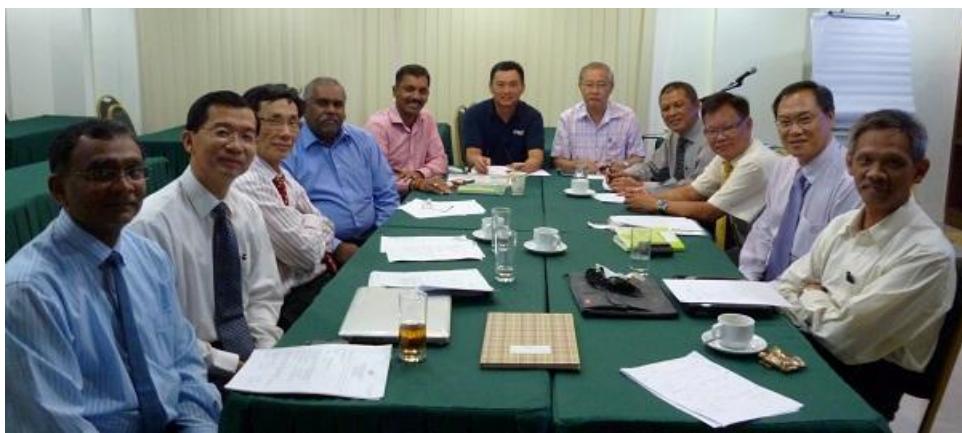
## **2nd Annual general Meeting held on 19th March 2013**

The 2nd AGM was held with more than half the members attending. Issues and challenges were discussed. Members were happy with the performance of the Association and the BOD. The President encouraged the members to be more active in the Association as there are many challenges under the Government Transformation Programme for the Healthcare sector.



## **2nd BOD Meeting held on 19th March 2013**

The 2nd BOD was fully attended. Emphasis were on continuous engagements with the Stakeholders in the Industry, membership recruitments, Remuneration Survey, Sales Trending tracking, Professional Talks, 1st Annual D&D. The BOD thanked Marina Choo for her past contributions. Christine was appointed to the BOD and Matthew John now chairs the Social & Sports Committee.



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### **Talk on Key Performance Indicators (KPIs) on 19th March 2013**

In conjunction with the 2nd Annual General Meeting held at 1:45 pm, a Talk was organised in the morning for the benefits of the members.

The Speaker, Mr Lee Lai Keong had the participants captivated with the "Whys' and the Hows' " of having KPIs. He also explained the reasons for using "Lead instead of Lag indicators" for measurements. Companies that implemented KPIs were able to perform very much better and able to achieve their set goals within the set time frame. The cliche' that was taken away by the participants was " What gets measured, gets done".

In conclusion:

You cannot manage what you do not measure

Measure  
Your Way  
to Success  
**By Using  
KPIs**



Use **KPIS** to manage and build a sustainable business

Radzmi, Choe and Heng presenting our appreciation to Mr Lee



### Visit to the Director of BPK on 13th March 2013

A visit was made to the Director of BPK, Mr Tan Ann Ling and his Team for a discussion on DRGD. MAPS would like to thank the BPK for the "listening ears" and the understanding of the Bureau. MAPS looks forward to more collaborations in ensuring an even, fair and equitable landscape for the Industry in its transformation development and growth.



## **Pharmacy Act Dialogue with the Bahagian Farmasi on 16-01-2013**

MAPS together with the other stakeholders were invited by the Bahagian Farmasi for a dialogue on the draft of the NEW Pharmacy Act to replace the existing "4 Pharmacy legislations" viz: Registration of Pharmacists Act 1951, Poisons Act 1952, Sales of Drugs Act 1952 and Medicines (Advertisement and Sale) Act 1956.

The proposed NEW Act, to be sent to the Parliament, after the review/dialogue, will have impacts on the practice of the Pharmacists and the Industry. It will guide the profession and trade for many more years to come.

The Meeting was "closed door" and MAPS' 12 representatives, from its general membership, was led by the President.



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